



847 N. Howard St. Baltimore, MD
21201
phone: 443.972.0070
email: questions@raynfalldance.org
w: www.muse360.org/raynfall

2020-21
Helpful
Pre-Enrollment Info



Why Take Dance at Rayn Fall Dance Studio?

LONGEVITY!! This is our 17TH SEASON!

CLASSES START SATURDAY SEPTEMBER 19TH

Rayn Fall Dance Studio (RFDS) takes great pride in providing fun and professional dance classes for students ages 2-21. Classes are offered at all levels whether for the recreational or the pre-professional student. Both types of students are welcomed into a nurturing training environment! **We offer two programs: Community Dance Program and Professional Training Program.** Our internationally trained staff brings world-class knowledge, experience and training right here to Baltimore City community with encouraging warmth.

We have an outstanding reputation both locally and nationally through our many alliances in the dance world. Families often comment on how nurturing, safe, and pleasurable their experience has been between their child and the RFDS staff.

Former alumni attending Baltimore School for the Arts have also expressed the positive impact that Rayn Fall Dance Studio has had on their academic careers:

“Dancing with the Rayn Fall definitely has shaped who I am. In high school, I was dancing a wide variety of classes RFDS offered, six days a week, and I was a RFDS teaching intern. Being this busy, I learned how to prioritize my schedule and maximize my free time.”

Our faculty has been trained at the most prestigious institutions such as Dance Theatre of Harlem, University of the Arts, & Alvin Ailey. Rayn Fall Dance Studio offers the foundation of all dances: Ballet and Pointe in the Royal Academy of Dance method. We cross-train in Modern, Jazz, Strengthening & Conditioning, Tap, Hip- Hop and Majorette! We start with students as young as 2 years old in Little Movers.



FACILITY & ENVIRONMENT We are located at the Eubie Blake Cultural Arts Center and Jazz Institute. This facility provides ample space for our students and wonderful dance studios for our classes. The environment is decorated with antique artifacts that expose students to their history and the allied arts.

The Community Dance Program and Professional Training Program Sessions run from September 19 2020- June 6, 2021.

Our programs are designed to accommodate, nurture, and develop the techniques of students of all ages and levels of ability. Rayn Fall Dance Studio provides a supportive and structured environment that encourages individuality, creative expression and an appreciation for the art of dance. We offer 2 diverse programs, Community Dance Program (ages 2-18) and Professional Training Program (ages 7 and up).

OBJECTIVES

- Learn and be exposed to a variety of styles from accomplished dance professionals
- Build a solid technical foundation in various genres of dance
- Offer students the opportunity to receive preparatory classes in a pre-professional environment
- Build physical conditioning, self-esteem, focus and discipline
- Experience the joys of dancing

STUDENT LEVEL PLACEMENT Auditions are mandatory for the Professional Training Program. All students, regardless of age or years of training, will be placed according to their degree of accomplishment, ability, maturity, enthusiasm, physical stamina/strength, and commitment as decided by the professional instructor throughout the semester. Students will be placed in such classes, as the instructor deems appropriate and safe.

We encourage parents to support the teacher's placements and trust that it is in the student's best interest to be in, or repeat, a particular level. *Oftentimes parents want their child to progress to the next level before it's time, to prevent their child from being disappointed about not advancing. However, it does more harm to their progression when a child is pushed when they are not ready. Please encourage your student that it is important to master their current level before moving ahead.* Students are continually assessed throughout the semesters. Auditions are not mandatory for the Community Dance Program.

DANCE PERFORMANCE OPPORTUNITIES –

1. An informal Winter Showcase is offered on December 5 Time, location TBD
2. Annual Concert on June 6, 2021, location TBD. This will serve as the main performance opportunity for all dance students in all classes.

COSTUMES are an important part of our theatrical show in June. Please see pricing matrix on page 2.



DANCEWEAR: We work with specific vendors to ensure your child has the correct dancewear. We encourage you to order dancewear with us but you are allowed to purchase with other vendors with the director's approval. All students in Pre-Dance or Ballet must wear flesh tone tights and ballet slippers/pointe shoes. To ensure your child has on the correct tights and the color of the shoes we require all parents with children in those classes to attend. See Program Schedule for information on required dancewear.

ENROLLMENT PROCEDURE All students will be enrolled on a first come- first serve basis with the Studio prior to attending a class. To achieve successful enrollment parents and or/ students must do the following:

Step 1: Review Calendar, Tuition Information, and Class Schedules on our website. All new families **MUST** attend 1 orientation before you are able to register.

Step 2: All new families must complete online pre-registration, once received you will be able to select your classes. All current families can email us your selected classes. We will review and approve the classes you have selected via email. You will receive a breakdown of your tuition and fees by email. You will be automatically charged registration fee \$25 one child/ \$35 two children. Note: The registration fee will be waived for ALL RETURNING student until classes start on September 19th. You will later receive a confirmation email about your subsequent monthly payments for October- May 2021. **ALL 1st Month PAYMENTS MUST BE MADE AT THE TIME OF REGISTRATION. YOU SPACE IS NOT SECURE UNLESS PAYMENT IS MADE.**

Step 3: Once you have received the email confirmation, please complete your contract agreement and waiver forms before the first day of class.

Step 4: Order class dancewear. All class dancewear should be order with the dancewear coordinator.

Step 5 (New): If your child is participating in classes virtually, we will provide you with the necessary information before classes begin.

Step 6 (Professional Training Program students): Must attend a placement audition in studio.

Tuition Payment Plan- (All installment options must be secured by checking account or credit card for automatic withdrawals)

For your convenience, tuition may be paid according to one of three different payment plans.

Plan #1 – 4 Equal Payments Due on the 1st or 15th of the month (your choice) Payment of tuition shall be made in four (4) equal installments as follows:

1st Payment – due at time of registration or August
2nd Payment – November
3rd Payment – February
4th payment- May

Plan #2 – 9 Monthly (Aug-May or Reg date- May) Due on the 1st or 15th of the month (your choice)

Payment of tuition shall be made in (9) equal monthly installments.

Payment- August or time of Registration	5th Payment- January
1st Payment- September	6th Payment- February
2nd Payment- October	7th Payment- March
3rd Payment- November	8th Payment- April
4th Payment- December	9th Payment- May

Plan #3 – Year in Full

Payment in full of tuition (less a 5% discount), provided that payment in full of said amount is made at time of submission of registration.

PAYMENT INFO:

3. ALL Tuition & program fees will be automatically debited from a checking account or credit card (add processing fee- see table below) if choosing an installment agreement. An Account Withdrawal Authorization must be completed at time of registration.
 - a. Tuition & Program fees will only be debited on the 1st or 15th, depending on what is chosen at registration
4. Cash may only be used at time of registration or when paying your balance in full. (Cash may also be used for other transactions with given notice)
5. Checks must be made payable to Rayn Fall Dance Studio.
6. **Credit Cards Accepted** -Visa and MasterCard.

PLEASE READ**SUMMARY OF FEES & REQUIREMENTS**

FEE DESCRIPTION	FEE	DUE DATE/OTHER INFO
REGISTRATION	\$25 Individual/ \$35 Family of 2 or more Returners \$5 off	At time of registration
MONTHLY PAYMENT MAINTENANCE FEES		
CHECK ADMIN FEE	Onetime \$5 fee for check withdrawal (need voided check)	At time of registration
CREDIT CARD FEE	Tuition (1st Class) \$2.50 per month or \$22.50 year Add a \$1.00 for each class monthly	Added to installment payments or paid up front
DISCOUNTS	<ul style="list-style-type: none"> - 5% OFF IF PAID IN FULL - 5% OFF FOR A FAMILY OF 2 MORE (IF ONLY ENROLLED IN 1 CLASS) - 10% OFF FOR A FAMILY OF 2 OR MORE (BOTH STUDENTS MUST BE ENROLLED IN 2 CLASSES) 	N/A
COSTUME	\$35 1 class \$70 2 classes \$100 3 classes (additional class \$35)	Added to 1st 3 months of payments or paid up front (1 class is paid up front)
ANNUAL CONCERT TICKETS	1 adult tickets per child included	Included in tuition all other tickets \$20 ADULT/\$15 CHILD

<p>VOLUNTEER HOURS MANDATORY</p> <p>May include Workshops, Events, Performances, etc</p>	<p>All Parents must volunteer a minimum of 6 hours for the season OR Opt out of volunteering - \$25</p>	<ul style="list-style-type: none"> • 3 hours by DECEMBER 6 • ADD TO CONTRACT • Remainder by MAY 1 <p>OPT OUT FEE PAID AT REGISTRATION</p> <ul style="list-style-type: none"> • Hours NOT completed by May 1, opt out fee will be charged
<p>FUNDRAISING</p>	<p>All parents must participate in at least 2 fundraiser activities by doing the following</p>	<p>Other Fundraisers- Fall & Spring</p> <p>If you choose to fundraise and DO NOT complete the required choices by May 1, you will be automatically charged the opt out fee</p>
<p>FUNDRAISER OPT OUT FEE</p>	<p>Parents may opt out for a fee of \$100 indiv/ \$150 family which will be added to your account and charged monthly during the 1st 3 months</p>	<p>Opt Out Fee - added to 1st 3 months</p>
<p>WITHDRAWAL PROCEDURES</p> <p>Student is considered active and parent is still financially responsible until:</p> <ul style="list-style-type: none"> • Withdrawal form submitted & • Proper notification (via email or in person) 	<p>Withdrawal by Dec 1, pay 20% of total tuition</p> <p>1 Class- \$81 2 Classes- \$126 3 Classes- \$180 4 Classes- \$225</p> <p>Withdrawal after Dec 1, pay 30% of total tuition</p> <p>1 Class- \$121.50 2 Classes- \$189 3 Classes- \$270 4 Classes- \$337.50</p>	<p>*Costumes fees are non-refundable and no costume is owed upon withdrawal</p>
<p>DANCEWEAR</p> <p>LEOTARD (\$15) TIGHTS (EST. \$6-18) BALLET SLIPPERS (EST. \$15-\$17) TAP SHOES (EST. \$18-\$25) JAZZ SHOES (EST. \$21)</p>	<p>All Dancewear must be purchased at Rayn Fall Dance Studio.</p> <p>Outside dancewear may be purchased with approval from the Dancewear Coordinator</p>	<p><u>PURCHASED SEPARATELY</u></p> <p>All Parents with students in Pre-Dance or Ballet must attend at least 1 mandatory Dancewear Workshops</p>